# Homa TV

Entertainment turn-key solution

www.seirobotics.net Where there is Sunshine, There are Homatics products.



## What's Homa TV Solution ?



Demo Video : https://youtu.be/5IEd94F7Lyk

Copyright© 2009–2022 SEI ROBOTICS Co., Ltd. All rights reserved. Homa TV is a turn-key solution for global operator, which consists of three parts:

#### Platfrom

- OTT+DVB TV Platform
- Streaming Platform

#### System

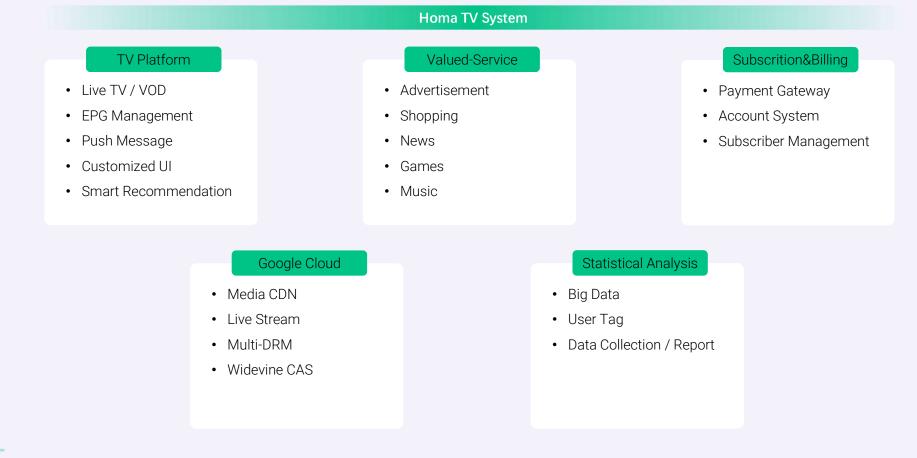
- Big Data Management System (DMS)
- User Management System (UMS)
- Subscriber Management & Billing System
- Shopping TV System

#### **Client application**

- Smart TV Client (STB, Android TV)
- Smart Phone Client (iOS & Android)
- Tablet Client (iOS & Android)
- PC Website



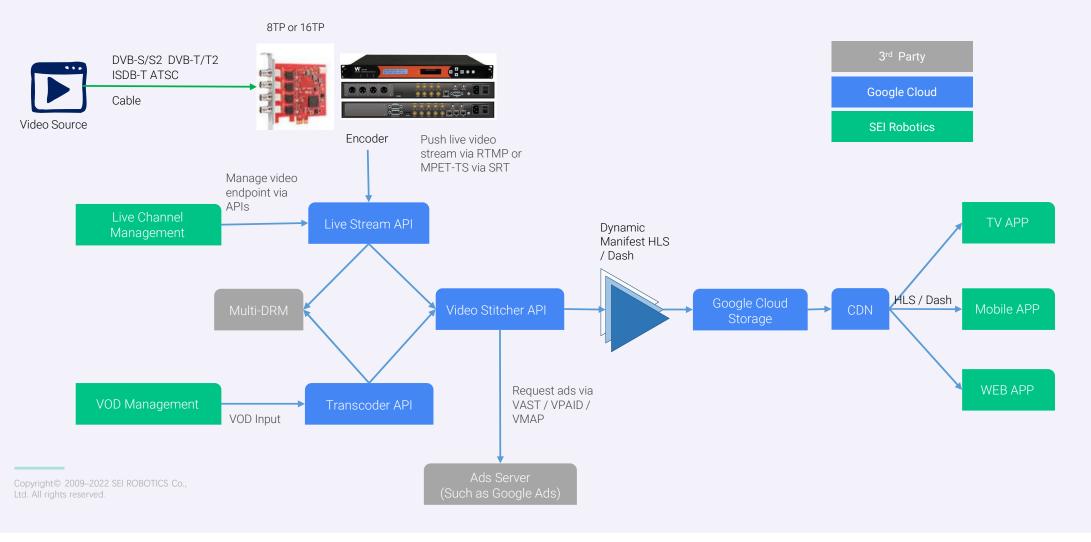
## What does Homa TV Work?



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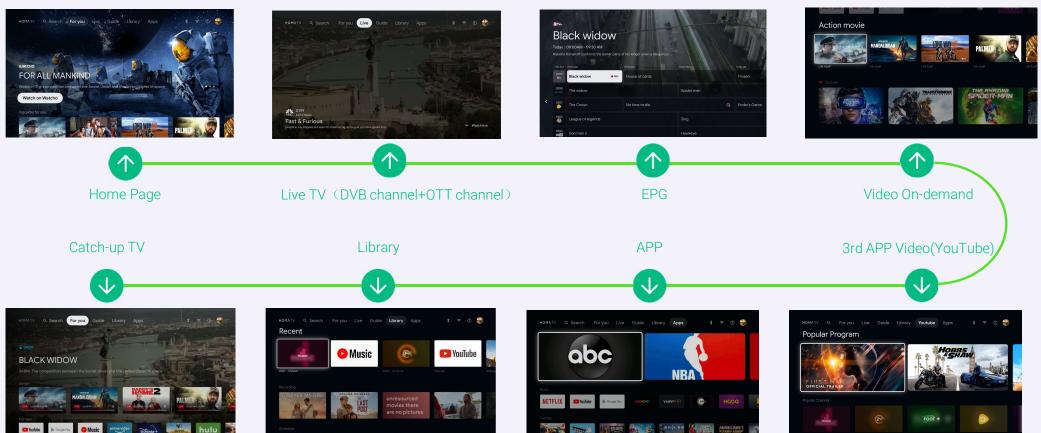


### What does Homa TV work?

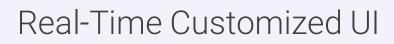


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## More Content Display



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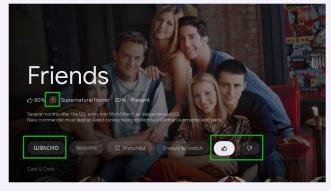
#### Real-Time Customized UI

- 2 Launcher theme (Launcher-G & Launcher-D)
- 3 Launcher color (white, purple, orange)
- Boot animation
- Logo/brand
- Menu

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- Banner
- Rail (channel/program/app/AD/3rd party)
- App
- Voice search result
- Background play





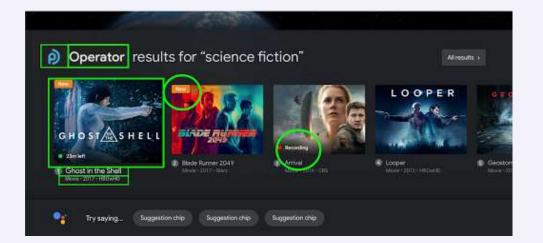




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## Voice Control

Integrate with Google Assistant to implement voice search and voice control, free user's hand and improve user experience.



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UX customization of list-based results, showing Operator branding, control of results/metadata, and use of badging.

Copyright© 2009–2022 SEI ROBOTICS Co., Ltd. All rights reserved. UX customization of the detailed entity results, showing Operator metadata, badging, multiple CTAs (Calls-to-action), and further content sources hidden below the fold.

## Live TV

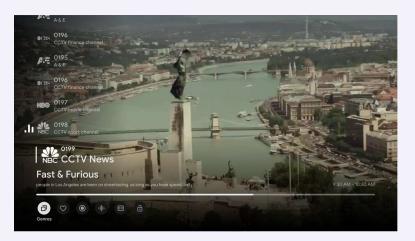
#### Live Channel

- Using Android TIF framework to integrate OTT & DVB channel into one
- OTT Channel & Widevine DRM
- DVB Channel & Widevine CAS
- Integrate CBS
- Support time-shift, recording, favorite, reminder etc.

#### EPG

- Integration with 3rd-party EPG provider (GraceNote)
- Support reminder schedule and recording schedule





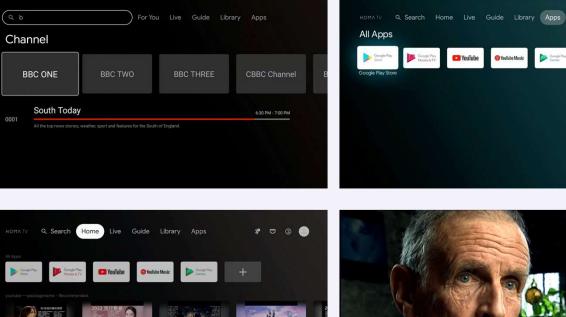


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## User Experience

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- Focus breathing light
- Dynamic background color
- Smooth animation
- Humanized interaction
- Rich playback functions
  - set favorite
  - record
  - Time-shift
  - subtitle





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#### Recommendation

#### Personalized Recommendation

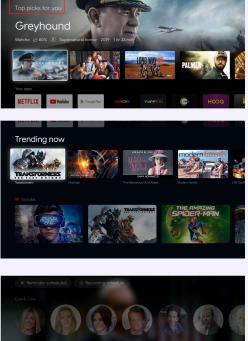
Recommend media that users are interested in based on their interests/profiles. Commonly seen in the "Guess what you like" rail of home page or search result page.

#### Popular Recommendation

Globally sort all media in the database and filter the videos with the highest viewing rate. Commonly seen in the "popular movie" rail of home page.

#### Related Recommendation

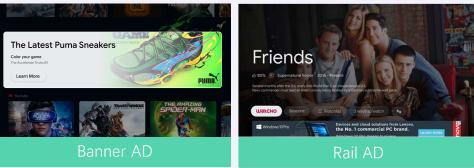
Recommended media similar to the current media to improve the depth of access. Commonly seen in the "Related Recommendations" rail of the media asset details page.



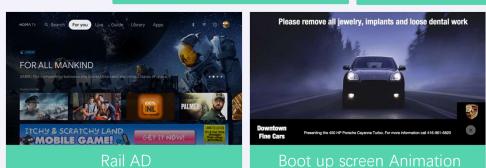


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- Experience a better way of advertising
- Speak to your target audience
- Engage audiences with interactive ads





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Pre-roll / Mid-roll AD







Pause AD



#### Monetization

# A variety of content promotion and monetization methods



Pre-roll Targeted Mid-roll Targeted Post-roll Targeted Revenue Share model DSP/SSP Integration



Monthly subscription Quarterly subscription Semi-annual subscription Annual subscription Packages

TVQD

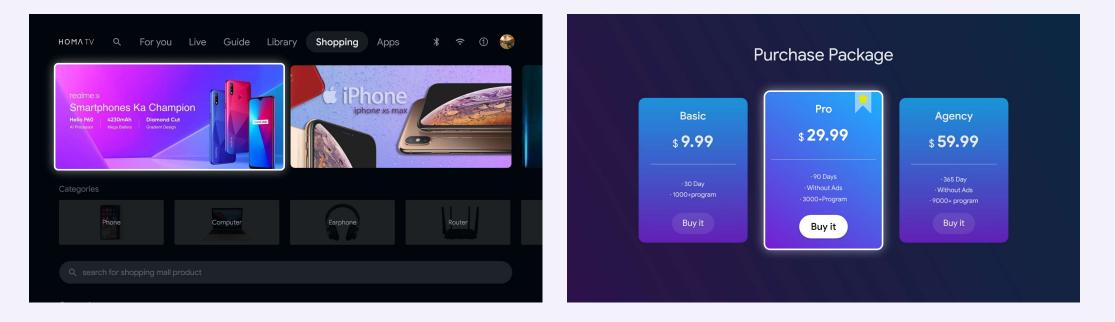
Electronic sell-through (as Download to own) Download to rent (DTR) Pay Per View (PPV) FVQD

Freemium is a popular tactic that is used to attract users with free content, get them hooked, and hopefully convert them into paid customers.

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## Extend More Value-added Service



Music

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• Shopping Mall

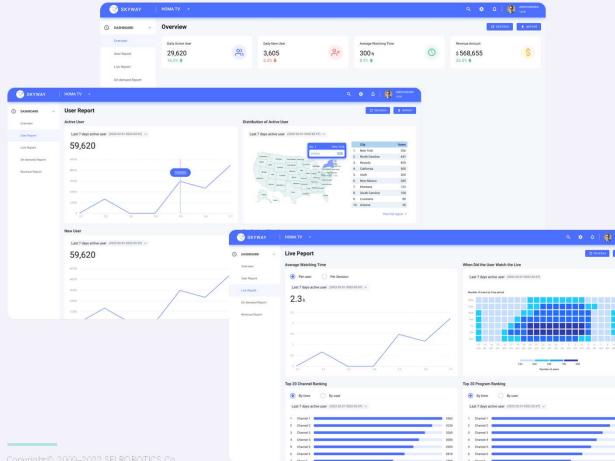
Cloud Game

Instant Video

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## Audience Measurement Analysis



Overview

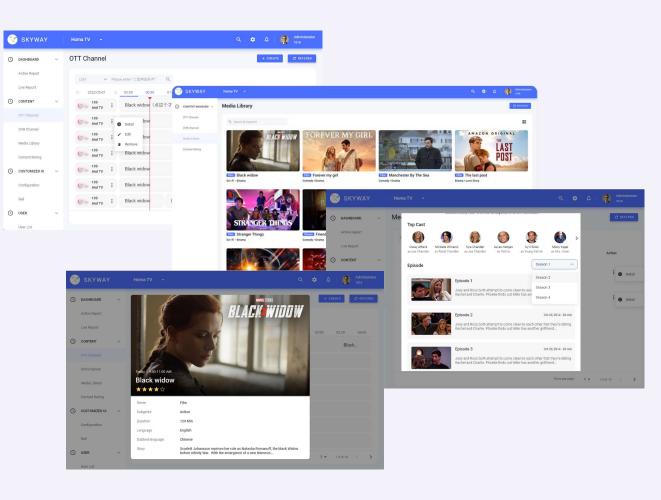
- Live content analysis
- VOD content analysis
- User analysis
- AD analysis
- APP analysis
- Recommendation analysis

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## **One-stop Content Management**

- EPG Management
- OTT Channel
- DVB Channel
- Media Library
- Content rating



\* Supports integration of multiple third-party media resource

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Benchmarking

www.seirobotics.net

#### Product Positioning **Core Function** Cost All in one(DVB&OTT) • Pay as user growth Generate more revenue • Based on Google Cloud offers the via Google ads (CDN+License+Hosting) best and smartest growth for your • User portraits, ratings analysis • Minimum investment on Google servers platform Smart recommendation 0 Video Platform deployment cost ٠ • Open and smart Personalized management Most Cost-Effective & best latency CDN · Including remote device management, Smart home Live stream processing (ecoding Realize OTT basic functions and Deployment cost meet basic operational requirements and decoding)

- Traditional operating business
- Centralized management

- Transcoder cost
- Maintenance cost
- ٠ CDN cost

**SEI Solution** 

**Traditional OTT** 

• Strong ability to process audio and video

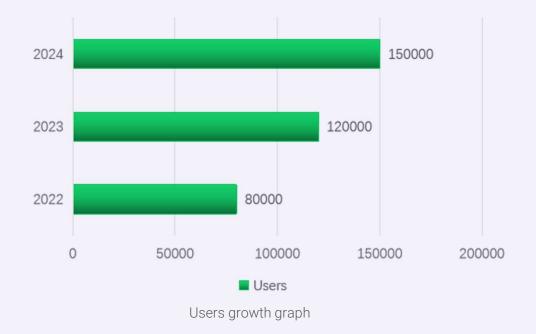
- Closed and fixed mode
- Independent business system



#### Success Case



Indian satellite operator customers use Homa TV solutions to manage multi-brand and multi-regional content, use intelligent recommendation function to provide users with favorite content, increase user ratings.



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